Dear Valued Client,

As the Chief Information Security Officer at Anatomy IT, my primary focus is to ensure the security and integrity of your operations through state-of-the-art information security practices. In today's ever-evolving digital landscape, the significance of robust cybersecurity measures cannot be overstated. Recent disruptions, including high-profile cybersecurity incidents and ransomware attacks across various industries, have highlighted the essential link between robust cybersecurity defenses and operational continuity.

Information security is a shared responsibility and requires the same level of commitment and awareness as other critical risk management domains that your organization deals with regularly. It requires a collective commitment from both our team and yours to be effective. Our dedication to safeguarding your organization is unwavering, but achieving optimal security necessitates your active participation and compliance with best practices and regulatory mandates.

The evolution of cyber threats has outpaced traditional defenses, rendering conventional antivirus solutions inadequate. Modern cyber adversaries employ sophisticated techniques, including fileless attacks and polymorphic malware, which can easily bypass these outdated systems. In response to these challenges, **Endpoint Detection and Response (EDR) has emerged as an indispensable tool in the cyber defense marketplace.**

EDR represents a dynamic shift in how we detect, analyze, and respond to threats, offering real-time monitoring and advanced analytics to identify and mitigate sophisticated attacks. **In recognition of these realities, we have updated our minimum security standard to include the implementation of a robust EDR solution.** This update is not merely an enhancement of your security posture but a critical need in the face of today's threat landscape. While EDR alone is not a silver bullet, it is a crucial and fundamental step toward significantly improving your resilience against cyber threats.

To support you during this transition, guarantee compliance with the new standard, and ensure you get the right level of protection immediately, **Anatomy IT will provide co-funding for customers who take action before June 1, 2024:**

- **50% co-funding on your monthly fee for the core security bundle for the remainder of 2024**
- **Discounted or deferred implementation options available**
- **Implementation completed with minimal to no interruption for your convenience**

If you are unable to expedite your adoption of these necessary measures, please be informed that **we will proceed to replace your existing antivirus product with an upgraded EDR solution on 10/1/2024.** This upgrade will be reflected in an adjusted monthly fee of $11 per endpoint on your first bill post implementation.

Our goal is not only to protect your digital assets but also to ensure that your operations remain resilient and trustworthy in the face of cyber threats. To get started or should you have any questions, please reach out to your Account Manager.

Thank you for your attention to this crucial matter and for your ongoing trust in Anatomy IT.

Sincerely,
Rick Passero
Chief Information Security Officer, Anatomy IT